

# Equilibrium Slides

**Econ 360**

Summer 2025



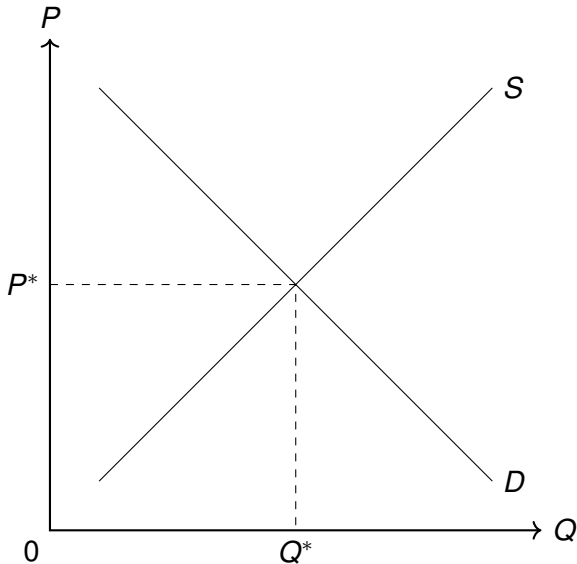
# Learning Outcomes/Goals

- 1 Find market equilibrium with supply and demand graphically and algebraically.
- 2 Predict the impacts on equilibrium price and quantity of government taxes, subsidies, and quotas.
- 3 Quantify the impacts of government policies on consumer, producer, and total surplus and illustrate these impacts through identifying deadweight loss on a demand and supply diagram.

# Where We Are

- ◇ We have discussed how to find aggregate demand and industry, or market, supply.
- ◇ Now we will put those two things together to form a supply and demand diagram.
- ◇ We will also review elasticities, which we discussed under demand.
- ◇ This will be a slight extension of what you have seen (and may or may not remember) from your 160 class!
- ◇ But now we also want to be able to push our discussion of taxes beyond what we did in 160.

# The Supply-Demand Diagram



# Review of Equilibrium

- ◇ Equilibrium  $\implies$  supply=demand.
- ◇ Slope of demand curve represents sensitivity of quantity demanded to price.
- ◇ Slope of supply curve represents sensitivity of quantity supplied to price.
  - ▶ We call these sensitivities **elasticities**, or  $\epsilon$ .

- ◇ Suppose we place a tax on this market.
  - ▶ For now we will be agnostic as to whether we tax consumers or producers.
- ◇ The tax will increase the price of the good, and therefore reduce the quantity sold.
  
- ◇ This will cause a loss in total welfare, which we call deadweight loss.

# Types of Quantity Taxes We Will Cover

1 Quantity taxes—tax paid per unit bought and sold.

1 Excise tax—tax placed on the sellers.

2 Sales tax—tax placed on the buyers.

# Questions about Taxes

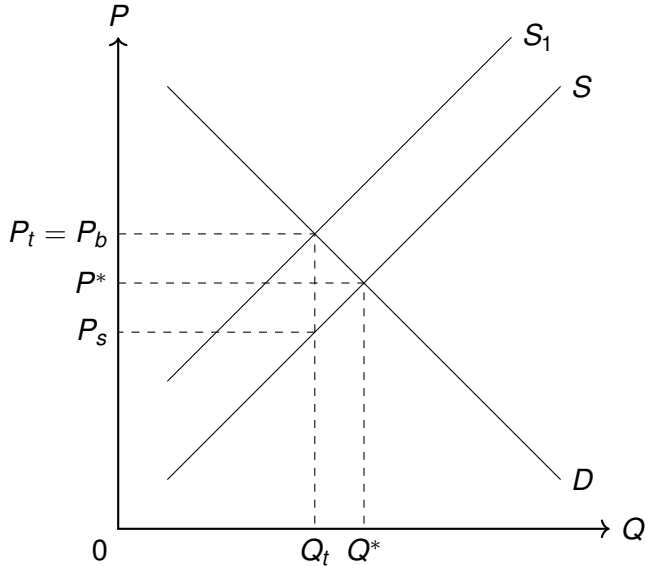
- ◇ For any tax, we want to know the following:
  - 1 What percentage of the tax will producers and consumers pay?
  - 2 How much in monetary terms will producers and consumers pay?
  - 3 How can we predict which side of the market will pay more of the tax?
  - 4 How can we mathematically predict which percentage of the tax each side of the market will pay?



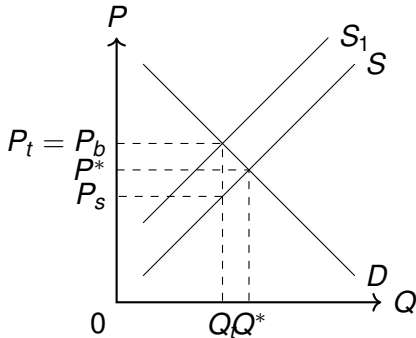
# Questions about Taxes with Vocab

- ◇ For any tax, we want to know the following:
  - 1 What percentage of the tax will producers and consumers pay?
    - This is called **Tax Incidence**.
  - 2 How much in monetary terms will producers and consumers pay?
    - This is called **Tax Burden**.
  - 3 How can we predict which side of the market will pay more of the tax?
  - 4 How can we mathematically predict which percentage of the tax each side of the market will pay?
    - Both of these will depend on the relative elasticities of supply and demand.

# Producer Tax Example



# Producer Tax Example



- ◇  $Q$  falls from  $Q^*$  to  $Q_t$ .
- ◇  $P$  increases from  $P^*$  to  $P_t$ .
- ◇  $P_t$  = price the buyers pay,  $P_s$  = price the seller receives.
- ◇  $P_t - P_s$  is equal to the size of the tax.
- ◇  $P_b - P^*$  is the tax burden of the buyers.
- ◇  $P^* - P_s$  is the tax burden of the sellers.

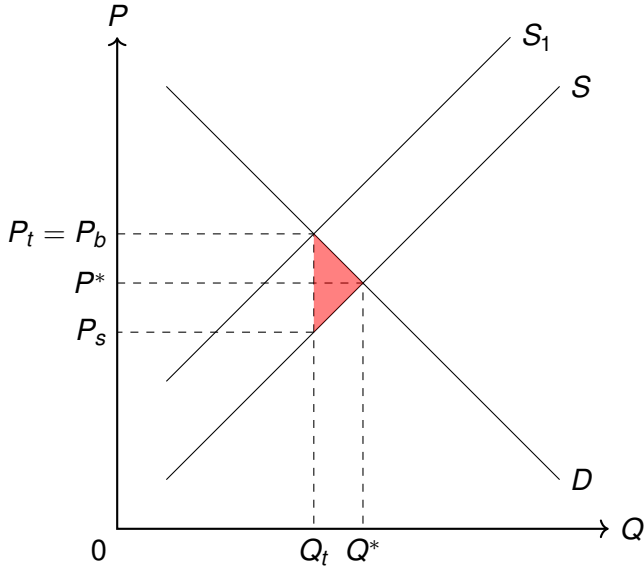
# Taxes and Elasticities—Questions for Class

- ◇ **Claim** Whichever side of the market is less sensitive to changes in price will pay more of the tax.
- ◇ **Question:** How can we show this graphically?
- ◇ **Question:** Suppose demand and supply are linear. How can we show this algebraically?

# Taxes—Surplus and Deadweight Loss

- ◇ Let's revisit the producer tax example and think about deadweight loss due to the tax.
- ◇ We know the tax made quantity decrease from  $Q^*$  to  $Q_t$ .
- ◇ If we find the total surplus from those trades in between  $Q^*$  and  $Q_t$ , we can figure out how much total surplus we lost, or the deadweight loss due to the tax.
- ◇ We will use that Total Surplus=Consumer Surplus + Producer Surplus.
- ◇ Consumer Surplus=WTP-P.
- ◇ Producer Surplus=P-WTA.
- ◇ I will show the DWL in red.

# Producer Tax Example—DWL



# Taxes—Government Revenue

- ◇ How much tax revenue does a tax generate?
- ◇ We know the tax is the difference between  $P_t = P_b$  and  $P_s$ .
- ◇ We know the quantity sold with the tax is  $Q_t$ .
- ◇ Since this is a tax per unit sold, revenue= $Q_t \cdot (P_b - P_s)$ .
- ◇ I show government revenue for this tax in purple.

# Producer Tax Example—Government Revenue

